



# Edge Cloud Solutions from Rackspace

EdgeConneX delivers purpose-built data centers globally to bring Cloud solutions closer to you and your business. And Rackspace makes your migration to the Cloud easier, faster, more flexible, helping to manage all of your workloads.

Enterprise cloud adoption offers tremendous benefits, but a number of significant obstacles remain, including concerns about security, latency, cost, performance, and expertise. The collaboration between EdgeConneX and Rackspace helps solve for all of those challenges.

Having a cloud solution partner like Rackspace, with the expertise to identify the best cloud options for your workloads is critical to your success and provides an optimal migration strategy and cloud architecture for your business.

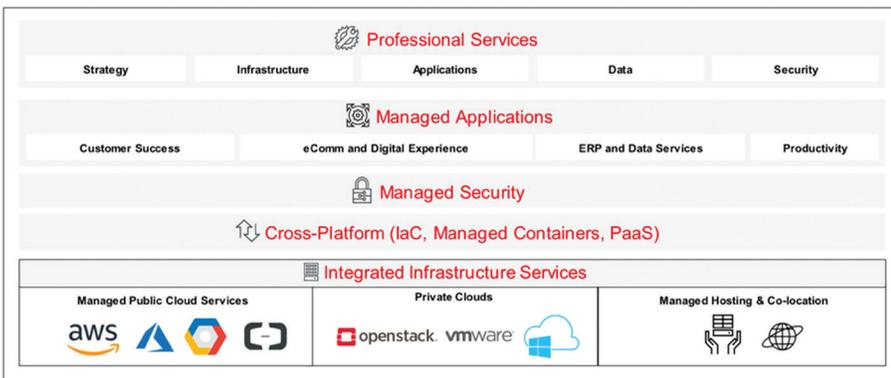
Rackspace and EdgeConneX are teaming up to offer a complete set of Cloud solutions, giving enterprises choice in how they want to deploy their own Cloud strategies, backed by unparalleled expertise, reach, and service.

## Partner Overview: Rackspace

Rackspace delivers certified expertise and integrated managed services for hybrid and private clouds, managed hosting, and enterprise applications. Proven expertise with leading technology providers uniquely positions Rackspace to provide objective advice on the technologies that will best serve each customer's specific needs.

Rackspace Managed Cloud Services: full support of the world's leading cloud platforms, saving you the pain and complexity of doing it yourself. Whatever your cloud mix – Hybrid or Multi-Cloud – we'll help you get the most out of it.

### Rackspace Integrated Services Portfolio



## Benefits

### Edge Data Centers:

- Tier-3 data centers from 2MW to 60MW, worldwide
- High power-density up to 30+ kW per rack
- Global footprint and ability to rapidly build new facilities anywhere
- Creative power generation solutions where needed
- Highly proximate cloud solutions reduces latency and improves performance

### Managed Cloud Solutions:

- Multi-cloud solutions providing best of breed services tailored to each workload
- Full suite of private, public and hybrid cloud solutions
- Secure cloud solutions to ensure your applications are safe
- Integrated cloud solutions bring ease and peace of mind

### Rackspace Private Cloud Everywhere:

Private Cloud as a Service (PCaaS) enables cloud servers and storage to be in any EdgeConneX data center around the world

### 24x7 Visibility and Enhanced Security:

A powerful combination of tools like Rackspace Managed Security (RMS) and EdgeConneX EdgeOS, the next

# EdgeConneX Data Centers®



## The Flexibility You Demand

We offer a full range of data center solutions, from 10kW to 100MW+, and we have the experience you demand in delivering at any scale you need, in any market around the globe, rapidly, on your schedule. EdgeConneX pioneered the Edge Data Center®, building data centers in markets where our customers saw a need for more local proximity, power, capacity, and connectivity. Every customer is unique, and every customer defines the edge differently. Flexibility is important to you, and EdgeConneX is committed to working with you to deliver the edge your business needs.

## The Expertise You Need

Expert Managed Cloud Services makes cloud adoption and migration easier for your business. Rackspace delivers the expertise you need in order to define the right cloud strategy, the right cloud providers, and the right processes for making your cloud migration a success. To achieve all of this, Rackspace accelerates the value of cloud, delivers unbiased expertise across leading technologies, and provides a Fanatical Experience for customers because Rackspace is obsessed with your success.

## Unbiased Expertise with Top Technologies from Rackspace

### Unbiased expertise

- 3,300+** Cloud Engineers Across Linux, Windows, and VMware
- First** Managed Services Partner: Google Cloud and Alibaba
- Global** 120 Countries
- Leader** Gartner Magic Quadrant Public Cloud Infrastructure  
Managed Service Providers

### Top tech talent



- 1,200+** **Microsoft Certifications**
  - Expert MSP
  - Fastest-growing CSP
  - 5x Hosting Partner of the Year
- 1,100+** **AWS Certifications**
  - #1 AWS MSP
  - Financial Services Competency
- 370+** **Google Cloud Certifications**
  - First MSP
- 230+** **VMware Certifications**
  - Global Integrate Public Clouds Partner of the Year
  - VMware Cloud on AWS Competency
  - VMware Cloud Verified Partner
- 20+** **Alibaba Cloud Certifications**
  - Expert Partner of the Year
- 350+** **Red Hat Certifications**
  - Partner of the Year
- 400+** **Salesforce Certifications**
  - Platinum Consulting Partner
- 330+** **Enterprise App Certifications**
  - Oracle Top-1000 Gold Partner

For more information, call us today:  
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