



# Edge Cloud Solutions With Lume

EdgeConneX delivers purpose-built data centers globally to bring the Cloud to the Edge, local to enterprises and where they do business. Lume brings the power of its managed cloud services to help enterprises determine the optimal cloud solution for their specific requirements. Together, we Empower Your Edge.

While enterprise cloud adoption continues to grow rapidly, a number of significant obstacles remain for enterprise deployments, including concerns about security, latency, cost, performance, and expertise. Bringing the Cloud to the Edge and providing local access to the leading Cloud Service Providers solves for these challenges

Meanwhile, a hybrid, multi-cloud strategy is now a reality for most enterprises, and an integrated, localized solution that bundles offerings from best-of-breed providers helps to facilitate cloud migration for enterprises.

Having a cloud solution partner like Lume, with the expertise to identify the best cloud options for your workloads is critical to your success, and provides an optimal migration strategy and cloud architecture for your business.

## Partner Overview: Lume

### Lume Cloud Anywhere™

A suite of flexible cloud solutions that lets you get exactly what you need. Cloud Anywhere™ allows you to choose which cloud or infrastructure solution is used and choose the data center location to host your applications.

- Private Cloud
- On-Premise Cloud
- Hardware-as-a-Service
- Public Cloud Connectivity

### Lume Flexible Managed and Professional Services

Lume offers managed services for backups, monitoring, security, network, SysAdmin, and patch management.

### Edge Data Center® Colocation

The powerful combination of EdgeConneX and Lume allows you to choose where your environment is hosted, in more than 40 data centers in over 30 markets around the globe.

### EdgeOS

Our industry-leading Data Center Information Manager (DCIM), allows customers to manage their services, assets, and support across all EdgeConneX data centers from a single web portal. EdgeOS offers visibility, notifications, ticketing, reporting, and more, for over 500,000 monitoring points.

## Direct Benefits of Cloud at the Edge

- Local access reduces network costs
- Private access reduces security risks
- Choice provides flexibility for different applications
- Proximity improves application performance
- Integrated solution reduces complexity
- Enables hybrid cloud solutions without DIY Capex requirements



## Better Cloud Solutions

Lume provides Private Cloud, Data Center, and Hybrid Infrastructure Solutions. Utilizing a global network and data center footprint, Lume provides solutions for companies that need help getting to the cloud or improving their existing cloud infrastructure.

# EdgeConneX Data Centers®



## The Flexibility You Demand

We offer a full range of data center solutions, from 10kW to 100MW+, and we have the experience you demand in delivering at any scale you need, in any market around the globe, rapidly, on your schedule. EdgeConneX pioneered the Edge Data Center®, building data centers in markets where our customers saw a need for more local proximity, power, capacity, and connectivity. Every customer is unique, and every customer defines the edge differently. Flexibility is important to you, and EdgeConneX is committed to working with you to deliver the edge your business needs.

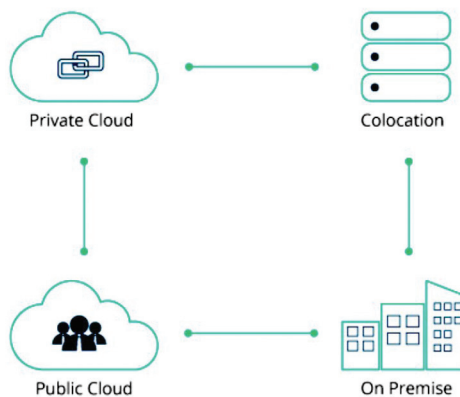
## The Expertise You Need

Creating a true Hybrid solution requires expertise in compute, storage, networking, security, virtualization, operating systems, and various software solutions.

You'll also need engineers who are experts in data center operations and rock solid 24/7 support that can resolve any issues that may happen at a moment's notice. The expertise and ability to bring the right people, technologies, and solutions together is what makes Lume a critical partner for customers at the Edge.

## Key Benefits of Hybrid Solutions

- Flexible - Build what you need
- Better economics
- High availability
- Application focused
- Centralized resource and uptime monitoring
- Multiple data center locations
- PCI, HIPAA, and SSAE-16 compliant solutions
- Single technology partner



For more information, call us today:  
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